

OMAR BEKDACHI

Team Leader | Car Enthusiast | Financial Assistant
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Objective:

To continue my career within the automotive industry and in an organization that will utilize and further leverage my selling skills to their fullest to benefit mutual growth and success.

Work Experience:

Team Leader & Senior Sales // Oct 2017 – Present

Senior Sales // Aug 2015 – Sep 2017

Sales // Jul 2012 – Jul 2015

Samsonite (Halim Hanna and Co.) – Beirut, Lebanon

Duties:

- Provide guidance to the team based on management direction
- Create reports to update the company on team progress
- Deliver new promotional ideas to increase sales (black Friday, Ramadan offer)
- Ensure quality customer service by interacting and effectively handling customer complaints
- Sell products by establishing contact and developing relationships with prospects
- Monitor competition by gathering current marketplace information and pricing
- Assure that replenishment is done efficiently
- Manage inventories and stock

Economic Researcher & Analyst* // Feb 2017 - Present

Fransabank (Head Office) – Beirut, Lebanon

*Assistant to the Senior Advisor of the Chairman of Fransabank Group.

Accountant (Intern) // Sep 2016 – Nov 2016

Orbit Productions – Beirut, Lebanon

Education:

Bachelor in Banking and Finance // Oct 2012 – May 2016

Lebanese International University (LIU) – Beirut, Lebanon

Skills:

- Software Skills:
Microsoft Office (Word, Excel, PowerPoint, Outlook, Access)
- Communication Skills:
Excellent interpersonal communication skills and an excellent team player.
- Sales Skills:
Ability to offer superior customer service and in-depth knowledge of product between hands.
- Language Skills:
Arabic (Mother tongue), English (Fluent), and French (Fluent).

References available upon request.