



# MAHMOUD AKRA

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**Languages:** Arabic(Native) , English(Fluent)

## PROFESSIONAL SUMMARY

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With over 12 years of experience in vehicle diagnostics, maintenance, buying, and selling new and used cars, I have developed a deep passion for the automotive industry. My expertise spans performance and off-road vehicles, including optimizing engines, drivetrains, and suspensions. I specialize in selecting the most suitable high-performance lubricants for each vehicle type to ensure long-lasting efficiency and reliability. I am skilled in automotive assembly, working with top-quality materials to guarantee optimal vehicle performance. My commitment to this field goes beyond technical skills; I genuinely love helping clients get the most out of their vehicles, whether through personalized recommendations or professional maintenance strategies. I also have valuable experience in fire safety system installations, managing technician teams, and overseeing warehouse operations. Driven by my enthusiasm for cars and technology, I am eager to contribute my knowledge and dedication to a professional automotive environment, where I can make a real impact.

## FREELANCE AUTOMOTIVE PROJECT (SELF-INITIATED PROJECTS | ONGOING)

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- Identifying customer needs and recommending suitable vehicles, focusing on performance, durability, and long-term.
- Maintaining deep knowledge of inventory, promotions, and market trends, particularly in performance vehicles, lubricants, and automotive systems.
- Expert in selecting and applying high-performance lubricants and additives to enhance engine reliability, power, and efficiency.
- Skilled in automotive assembly, using high-quality materials and tools to ensure precise integration and durable performance.
- Buying and selling new and used cars, evaluating engine health and ensuring recommendations align with optimal performance and maintenance.
- Renting cars that fit clients' needs, advising on proper vehicle care, including maintaining lubrication systems and ensuring engine longevity
- Building lasting trustful relationships with clients, generating referrals and repeat business by recommending reliable maintenance strategies, including optimizing lubrication systems and using additives.
- Performing diagnostics, repairs, and preventive maintenance on various vehicles, regularly applying high-performance oils and lubricants to optimize engine efficiency.
- Building a strong reputation as a trusted expert in automotive sales and mechanical consulting, providing solutions that enhance both performance and longevity.
- Specializing in off-road and speed car enhancements, including improving drivetrain systems, adding suspension kits, and using specialized lubricants to boost performance, durability, and handling in both off-road and high-speed applications.
- Fully modified Range Rover for off-road performance, including suspension upgrades, exterior enhancements, and interior customizations for enhanced comfort and functionality.
- Fully modifying and tuning personal BMW M3, including upgrading the engine, suspension systems, and using premium lubricants to ensure efficient operation and high-performance output.

## PROFESSIONAL EXPERIENCE

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S.O.S Kimial Co. – Beirut, Lebanon

Technical Supervisor

Feb 2013 – Present

- Installed and maintained advanced fire safety systems across commercial and residential sites, ensuring full compliance with safety regulations.
- Conducted detailed mechanical assessments to evaluate system readiness and site conditions.
- Led a team of technicians, managed work schedules, and supervised day-to-day operations to ensure project efficiency and quality.
- Provided hands-on technical support and customer guidance on system use and troubleshooting.
- Handled warehouse logistics, including the tracking, organizing, and dispatching of safety equipment and materials.

Ogero Company – Saudi Arabia

Warehouse Supervisor

Jul 2012 – Aug 2013

- Oversaw the movement, storage, and tracking of telecom materials and equipment, ensuring smooth and timely operations.
- Maintained accurate inventory records and ensured compliance with safety and handling protocols.
- Supervised daily warehouse activities and coordinated team tasks to maximize productivity and minimize delays.

Al-Itehad Stationery & Bookshop – Sidon, Lebanon

Salesman

Feb 2008 – Oct 2010

- Provided knowledgeable customer service by guiding clients through product selections and features.
- Built strong customer relationships and consistently met or exceeded sales targets.
- Helped manage stock levels, organized displays, and ensured the shop floor was well maintained.

## CORE COMPETENCIES & TECHNICAL SKILLS

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- Automotive Diagnostics & Repair
- BMW M-Series Customization
- Off-Road Vehicle Engineering
- Suspension & Drivetrain Systems
- Mechanical Overhaul & Parts Replacement
- Technical Sales & Client Consultation
- Fire Safety System Installation & Maintenance
- High-performance lubricants and engine additives
- Automotive assembly and component integration
- Warehouse Logistics & Inventory Control
- Team Leadership & Staff Training
- Customer Service & After-Sales Support
- Negotiation & Decision-Making
- MS Office Suite: Excel, PowerPoint, Word

## ACADEMIC HISTORY

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Foyer De La Providence - Technical Bacallaureate in Electricity  
Sidon, Lebanon (2009 – 2012)

Al-Makassed Al Islamiah School | Social and Economic  
Sidon, Lebanon (2005 – 2009)

## VOLUNTEER EXPERIENCE

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Lebanese Future Scouts – Sidon, Lebanon

Scout Leader : Led youth training sessions focused on leadership, cooperation, and discipline.